

Policy Form	Product Name	Grandfathered?	Data for 12/2010		
			Policies	Members	Open/Closed/NA
GR-11741	First Dollar 30 – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	988	1,226	Closed
GR-11741	First Dollar 40 – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	388	486	Closed
GR-11741	MC 2,500 plan – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	2,818	3,744	Closed
GR-11741	MC 3,500 plan – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	815	1,281	Closed
GR-11741	MC 5,000 plan – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	3,577	5,626	Closed
GR-11741	MC 7,500 – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	336	511	Closed
GR-11741	MC Value 1,500 plan – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	560	732	Closed
GR-11741	MC Value 2,500 plan – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	909	1,239	Closed
GR-11741	MC Value 5,000 plan – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	552	799	Closed
GR-11741	MC Value 8,000 plan – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	697	1,037	Closed
GR-11741	High Deductible MC 3,000 – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	987	1,498	Closed
GR-11741	High Deductible MC 5,000 – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	471	732	Closed
GR-11741-LME	Preventive and Hospital Care \$1,250 – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	184	218	Closed
GR-11741-LME	Preventive and Hospital Care \$3,000 – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	312	439	Closed
GR-11741	MC 2,500 with Limited Rx plan – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	78	107	Closed
GR-11741	MC 5,000 with Limited Rx plan – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	605	1,003	Closed
GR-11741	MC 6,500 plan – version 07012009	Yes (policies issued 7/1/09 - 3/22/10) and No (policies issued 3/23/10 - 6/30/10)	-	-	NA
GR-11741	MC 1750 – v. 01-2011	No	-	-	Open
GR-11741	MC 2750 – v. 01-2011	No	-	-	Open
GR-11741	MC 3500 – v. 01-2011	No	-	-	Open
GR-11741	MC 5000 – v. 01-2011	No	-	-	Open
GR-11741	MC 7500 with Unlimited Primary Care Visits plus Dental – v. 01-2011	No	-	-	Open
GR-11741	Value 2500 – v. 01-2011	No	-	-	Open
GR-11741	Value 5000 – v. 01-2011	No	-	-	Open
GR-11741	Value 8000 – v. 01-2011	No	-	-	Open
GR-11741	High Deductible MC 3500 (HSA Compatible) – v. 01-2011	No	-	-	Open
GR-11741	High Deductible MC 5500 (HSA Compatible) – v. 01-2011	No	-	-	Open
GR-11741	MC 6500 – v. 01-2011	No	-	-	NA
GR-11741-LME	Preventive and Hospital Care 3000 (HSA Compatible) – v. 01-2011	No	-	-	Open

Product Name	Date First Marketed	Date Closed to New Business		Benefit Changes	7/1/2009	10/1/2009	1/1/2010	4/1/2010	07/01/2010 (4)	10/1/2010	01/01/2011	01/01/2011	4/1/2011	4/1/11 vs 4/1/10
											(3) HCR Benefits	Quarterly Trend		
First Dollar 30 – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	7.6%	2.9%	1.0%	2.9%	2.8%	18.4%
First Dollar 40 – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	7.6%	2.9%	1.3%	2.9%	2.8%	18.7%
MC 2,500 plan – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	7.6%	2.9%	1.3%	2.9%	2.8%	18.7%
MC 3,500 plan – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	7.6%	2.9%	1.5%	2.9%	2.8%	19.0%
MC 5,000 plan – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	7.6%	2.9%	1.6%	2.9%	2.8%	19.1%
MC 7,500 – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	7.6%	2.9%	1.4%	2.9%	2.8%	18.8%
MC Value 1,500 plan – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	7.6%	2.9%	1.0%	2.9%	2.8%	18.4%
MC Value 2,500 plan – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	7.6%	2.9%	1.8%	2.9%	2.8%	19.3%
MC Value 5,000 plan – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	7.6%	2.9%	1.7%	2.9%	2.8%	19.2%
MC Value 8,000 plan – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	7.6%	2.9%	1.9%	2.9%	2.8%	19.4%
High Deductible MC 3,000 – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	7.6%	2.9%	0.4%	2.9%	2.8%	17.7%
High Deductible MC 5,000 – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	7.6%	2.9%	0.6%	2.9%	2.8%	17.9%
Preventive and Hospital Care \$1,250 – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	-8.3%	2.9%	1.7%	2.9%	2.8%	1.6%
Preventive and Hospital Care \$3,000 – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	-8.3%	2.9%	2.4%	2.9%	2.8%	2.3%
MC 2,500 with Limited Rx plan – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	7.6%	2.9%	1.3%	2.9%	2.8%	18.7%
MC 5,000 with Limited Rx plan – version 07012009	7/1/2009	6/30/2010	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	7.6%	2.9%	1.7%	2.9%	2.8%	19.2%
MC 6,500 plan – version 07012009	N/A	N/A	HCR -- See Note 2.	New Plan	3.0%	2.9%	2.8%	2.8%	7.6%	2.9%	1.7%	2.9%	2.8%	19.2%
MC 1750 – v. 01-2011	1/1/2011	Open	None	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	New Plan	2.8%	N/A
MC 2750 – v. 01-2011	1/1/2011	Open	None	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	New Plan	2.8%	N/A
MC 3500 – v. 01-2011	1/1/2011	Open	None	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	New Plan	2.8%	N/A
MC 5000 – v. 01-2011	1/1/2011	Open	None	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	New Plan	2.8%	N/A
MC 7500 with Unlimited Primary Care Visits plus Dental – v. 01-2011	1/1/2011	Open	None	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	New Plan	2.8%	N/A
Value 2500 – v. 01-2011	1/1/2011	Open	None	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	New Plan	2.8%	N/A
Value 5000 – v. 01-2011	1/1/2011	Open	None	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	New Plan	2.8%	N/A
Value 8000 – v. 01-2011	1/1/2011	Open	None	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	New Plan	2.8%	N/A
High Deductible MC 3500 (HSA Compatible) – v. 01-2011	1/1/2011	Open	None	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	New Plan	2.8%	N/A
High Deductible MC 5500 (HSA Compatible) – v. 01-2011	1/1/2011	Open	None	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	New Plan	2.8%	N/A
MC 6500 – v. 01-2011	N/A	N/A	None	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	New Plan	2.8%	N/A
Preventive and Hospital Care 3000 (HSA Compatible) – v. 01-2011	1/1/2011	Open	None	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	New Plan	2.8%	N/A

Notes:

1. MC 6500 -- This plan is available to existing members as a lower cost option upon renewal. It is not marketed to new members.
2. HCR Benefit Changes -- Benefit enhancements were made to all grandfathered and non-grandfathered plans issued prior to September 23, 2010 on January 1, 2011. These enhancements are detailed in our rate filing effective January 1, 2011 and include elimination of benefit maximums and cost sharing on preventive care. Aetna has not reduced member benefits on any of these plans since issue.
3. Rate changes are displayed as the incremental quarterly change. Rate adjustments for gender-neutral and HCR benefit enhancements were effective on the later of January 1, 2011 and the policy's first anniversary date. All other rate changes are effective on the policy anniversary date and reflect the cumulative changes effective between the rates used for the prior renewal and the rates in effect on the current renewal.
4. Policies renewing 7/1/10-9/30/10 received renewal increases based on the increase listed here beginning 10/1/10. Their initial rate was honored in the interim.
5. Rate changes do not include the impacts of changes to area or demographic factors.

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Monthly Enrollment by Block

Block	Date Closed (1)	2006-01	2006-02	2006-03	2006-04	2006-05	2006-06	2006-07	2006-08
Plan versions 07-2005, 09-2006, 07-2007, 04-2008 (5-year age bands, tier-rated)	6/30/2008	3,374	4,495	6,136	7,978	9,579	11,392	12,679	13,943
Plan version 07-2008 (1-year age bands, tier-rated)	6/30/2009								
Plan version 07-2009 (1-year age bands, member-rated)	6/30/2010								
Plan version 07-2010 (1-year age bands, member-rated)									
Grandfathered	9/22/2010								
Non-Grandfathered	12/31/2010								
Plan version 01-2011 (1-year age bands, member-rated)	Open								
Total Membership		3,374	4,495	6,136	7,978	9,579	11,392	12,679	13,943
Sales		896	1,282	1,864	2,133	1,952	2,176	1,817	1,861
Lapses			161	223	291	351	363	530	597

Notes:

1. The date shown is when the block was closed. Some plans may have been closed earlier.

Monthly Enrollment by Block

Block	2006-09	2006-10	2006-11	2006-12	2007-01	2007-02	2007-03	2007-04	2007-05	2007-06
Plan versions 07-2005, 09-2006, 07-2007, 04-2008 (5-year age bands, tier-rated)	15,286	16,497	17,768	18,910	20,446	22,446	25,068	27,421	29,519	31,927
Plan version 07-2008 (1-year age bands, tier-rated)										
Plan version 07-2009 (1-year age bands, member-rated)										
Plan version 07-2010 (1-year age bands, member-rated)										
Grandfathered										
Non-Grandfathered										
Plan version 01-2011 (1-year age bands, member-rated)										
Total Membership	15,286	16,497	17,768	18,910	20,446	22,446	25,068	27,421	29,519	31,927
Sales	1,927	1,799	1,972	1,803	2,183	2,697	3,356	3,328	3,191	3,511
Lapses	584	588	701	661	647	697	734	975	1,093	1,103

Monthly Enrollment by Block

Block	2007-07	2007-08	2007-09	2007-10	2007-11	2007-12	2008-01	2008-02	2008-03	2008-04
Plan versions 07-2005, 09-2006, 07-2007, 04-2008 (5-year age bands, tier-rated)	33,135	34,503	35,920	36,929	37,842	38,697	39,738	41,378	43,188	44,601
Plan version 07-2008 (1-year age bands, tier-rated)										
Plan version 07-2009 (1-year age bands, member-rated)										
Plan version 07-2010 (1-year age bands, member-rated)										
Grandfathered										
Non-Grandfathered										
Plan version 01-2011 (1-year age bands, member-rated)										
Total Membership	33,135	34,503	35,920	36,929	37,842	38,697	39,738	41,378	43,188	44,601
Sales	2,377	2,628	2,848	2,583	2,363	2,214	2,653	2,994	3,323	3,006
Lapses	1,169	1,260	1,431	1,574	1,450	1,359	1,612	1,354	1,513	1,593

Monthly Enrollment by Block

Block	2008-05	2008-06	2008-07	2008-08	2008-09	2008-10	2008-11	2008-12	2009-01	2009-02
Plan versions 07-2005, 09-2006, 07-2007, 04-2008 (5-year age bands, tier-rated)	45,779	46,627	44,204	42,387	40,595	39,009	37,657	36,291	34,953	33,829
Plan version 07-2008 (1-year age bands, tier-rated)			2,443	4,988	7,633	10,220	12,531	14,527	17,070	20,025
Plan version 07-2009 (1-year age bands, member-rated)										
Plan version 07-2010 (1-year age bands, member-rated)										
Grandfathered										
Non-Grandfathered										
Plan version 01-2011 (1-year age bands, member-rated)										
Total Membership	45,779	46,627	46,647	47,375	48,228	49,229	50,188	50,818	52,023	53,854
Sales	2,871	2,962	2,399	2,666	2,887	2,995	2,954	2,618	3,264	3,656
Lapses	1,693	2,114	2,379	1,938	2,034	1,994	1,995	1,988	2,059	1,825

Monthly Enrollment by Block

Block	2009-03	2009-04	2009-05	2009-06	2009-07	2009-08	2009-09	2009-10	2009-11	2009-12
Plan versions 07-2005, 09-2006, 07-2007, 04-2008 (5-year age bands, tier-rated)	32,834	31,905	30,996	29,801	27,892	26,816	25,962	25,123	24,348	23,713
Plan version 07-2008 (1-year age bands, tier-rated)	23,962	27,687	30,521	33,308	31,628	30,351	29,111	27,656	26,504	25,465
Plan version 07-2009 (1-year age bands, member-rated)					2,296	4,595	6,786	8,435	10,056	11,319
Plan version 07-2010 (1-year age bands, member-rated)										
Grandfathered										
Non-Grandfathered										
Plan version 01-2011 (1-year age bands, member-rated)										
Total Membership	56,796	59,592	61,517	63,109	61,816	61,762	61,859	61,214	60,908	60,497
Sales	4,719	4,733	4,026	4,179	2,230	2,423	2,343	2,022	1,981	1,692
Lapses	1,777	1,937	2,101	2,587	3,523	2,477	2,246	2,667	2,287	2,103

Monthly Enrollment by Block

Block	2010-01	2010-02	2010-03	2010-04	2010-05	2010-06	2010-07	2010-08	2010-09	2010-10
Plan versions 07-2005, 09-2006, 07-2007, 04-2008 (5-year age bands, tier-rated)	22,937	22,329	21,838	21,367	20,953	20,493	20,093	19,637	19,052	17,812
Plan version 07-2008 (1-year age bands, tier-rated)	24,436	23,622	22,904	22,194	21,552	20,950	20,375	19,811	19,062	17,857
Plan version 07-2009 (1-year age bands, member-rated)	12,908	15,048	17,879	20,768	23,511	26,691	25,679	24,660	23,601	22,611
Plan version 07-2010 (1-year age bands, member-rated)										
Grandfathered							2,593	5,364	8,425	7,893
Non-Grandfathered										4,868
Plan version 01-2011 (1-year age bands, member-rated)										
Total Membership	60,281	60,999	62,621	64,329	66,016	68,134	68,740	69,472	70,140	71,041
Sales	2,029	2,622	3,484	3,551	3,619	4,209	2,543	2,955	3,468	4,751
Lapses	2,245	1,904	1,862	1,843	1,932	2,091	1,937	2,223	2,800	3,850

Monthly Enrollment by Block

Block	2010-11	2010-12
Plan versions 07-2005, 09-2006, 07-2007, 04-2008 (5-year age bands, tier-rated)	17,093	16,770
Plan version 07-2008 (1-year age bands, tier-rated)	17,025	16,693
Plan version 07-2009 (1-year age bands, member-rated)	21,654	21,324
Plan version 07-2010 (1-year age bands, member-rated)		
Grandfathered	7,505	7,344
Non-Grandfathered	10,241	17,222
Plan version 01-2011 (1-year age bands, member-rated)		
 Total Membership	 73,518	 79,353
 Sales	 5,800	 7,379
Lapses	3,323	1,544